

JISL/CS/2012/07/B-2 & B-6 Small Ideas. Big Revolutions.

06th July, 2012.

Fax No.: 022 - 22722037/39/41/61 (Day)

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Ref.: Code No.500219 (BSE) JISLJALEQS (NSE).

Sub: Press Release

Dear Sir,

We have released the attached release titled Jain Irrigation obtains regulatory nod for launch of NBFC for your records and investor dissemination.

Please receive the above in order, take on record and acknowledge.

Thanking you,

Yours faithfully,

For Jain Irrigation Systems Ltd.

A V Ghodgaonkar Company Secretary

CC To:

The Manager, (Listing Department), National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051.

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PRESS RELEASE

FOR IMMEDIATE DISSEMINATION

JALGAON/MUMBAI

6TH JULY 2012

JAIN IRRIGATION OBTAINS REGULATORY NOD FOR LAUNCH OF THE NBFC

Jain Irrigation Systems Ltd. (JISL), India's largest and world's second largest micro irrigation Company has obtained regulatory approval from RBI to launch the new NBFC. The new joint venture is already incorporated in the name and style of "Sustainable Agro-commercial Finance Ltd." to be commonly recognized by its acronym; SAFL (pronounced SAFAL) will be a non-deposit taking NBFC.

The JV is to commence initially with Jain Irrigation, Promoter entities and IFC – a member of the World Bank Group- as equity shareholders with some banks and financial institutions joining the equity shareholding, at a later stage. The new NBFC will focus its activities on Farm and Farmer only and operate in the rural & semi urban geographies of India. SAFL's launch will mark a new milestone in the thinly populated space of private sector financing of agriculture.

During the last 50 years of Jain families' and 34 years of JISL's operations involving close dealings with the farmer community, it has realized the critical need and abundant scope for extending finance to farmers with a quick turnaround time and without procedural hassles. The farmer community in India can achieve a much higher productivity and profitability, if aided with a package of user friendly financial services bundled together with products of JISL rendering agriculture a sustainable activity and a rewarding economic way of life.

SAFL will be the first NBFC in India providing agri- loans with a wide and diverse range of financing options for almost every need of agricultural activity. The main products will include MIS financing, Agri Project Financing, Contract Farming, Small Business Loans, Solar Pumps and Appliances Financing, Third Party Tie-ups etc.

JISL has decided to promote the NBFC with an overall objective of serving the small farmer and rural constituencies in a more comprehensive manner. This NBFC will leverage JISL's customer knowledge and expertise and will aim at the following key objectives:

- Farmer empowerment through adequate and timely disbursement of finance.
- Increased Agricultural production-by assisting economic growth through increased efficiency and productivity.
- c. Rural Prosperity-focus on improving rural lifestyle and enabling small farmers to achieve their aspirations.

In essence, the ethos is to make the individual farmer's life "SAFAL".



SAFL will be headquartered in Mumbai and will commence business activities in the post monsoon period. It is in an advanced stage of setting up around 25 offices in Maharashtra by end August 2012 to begin with, another 15 offices in Maharashtra are scheduled to be opened by December 2012. Subsequently, in the second phase, offices will also be opened in other states of Karnataka, Andhra Pradesh, Tamil Nadu, Gujarat, Madhya Pradesh and Rajasthan. Phase three will cover offices in remaining states. A pan India presence through a network of around 150 offices is envisaged in a period of 3 to 4 years.

Simultaneously, activities related to recruitment of staff and setting up a customized state-of-the art IT infrastructure are underway. SAFL will be staffed by professionals from the field of banking/finance with a blend of exposure to rural enterprises and agriculture.

Jain Irrigation Systems Ltd. (JISL) is the largest Company in Asia in the field of drip irrigation and second largest in the world. JISL has a multi product industrial profile aimed at the farmer community spread largely in the rural and semi-urban areas all over India. The major and substantive portion of the business relates to Micro Irrigation Systems (MIS) and plastic Pipes. Other business include food processing, onion dehydration, tissue culture, solar appliances and a large training centre devoted to farmer training. Jain Irrigation annual turnover stands at \$1billion approx. with global presence in 120 countries and 4 continents. In June 2012, JISL has been declared a winner of a prestigious "G-20 Challenge on Inclusive Business Innovation" award which was conferred at the G20 Leaders Summit at Cabos, Mexico. This award recognizes businesses that have succeeded in developing innovative, scalable and commercially viable inclusive business models that address the particular needs of people living at the base of pyramid.

IFC, a member of the World Bank Group is the largest global development institution focused exclusively on the private sector. It helps developing countries achieve sustainable growth by financing investment, providing advisory services to businesses and governments, and mobilizing capital in the international financial markets. In fiscal 2011, amid economic uncertainty across the globe, IFC helped its clients create jobs, strengthen environmental performance, and contribute to their local communities—all while driving its investments to an all-time high of nearly \$19 billion. For more information, visit <code>www.ifc.org</code>

JISL along with the Jain family enjoys unparalleled goodwill and strong bonding with the rural community along with domain knowledge. Therefore, SAFL is being promoted by them to make it SAFAL for the farming community.



